

INDIVIDUAL(K) PLANS FOR OWNER-ONLY BUSINESSES

Simplify retirement planning for your owner-only business clients

An Individual(k)[™] is ideal for¹:

- **Owner-only businesses** whose only employees are the owner or the owner and spouse.
- **Partnerships** whose only employees are partners or partners and spouse.
- **C and S corporations** where the corporation has only one shareholder and the only employees are the shareholder or shareholder and spouse.

How does an Individual(k) work?

Just like traditional 401(k) plans, an Individual(k), also known in the industry as a Solo(k), allows you to decide how much to contribute as the employee *and* the employer:

- **Employee** contributions are typically deposited monthly
- **Employer** contributions are typically deposited just before tax filing

Ascensus provides all documents to implement the plan, annual administration, and annual tax reporting.

Individual(k) highlights



High contribution potential means clients can deduct up to \$70,000 per year (\$77,500 if age 50+) in 2025.



Investment choice gives advisors the ability to manage investments directly or select an investment manager.



Flexible design allows for both pretax and Roth deferrals.



Client-friendly features include loan options, rollover capabilities, and tax-deferred growth.

¹In general, Individual(k) is for businesses without full-time employees. The plan may still be viable if employees are union workers, non-resident aliens, or under age 21. Long-term, part-time employees must be allowed to make salary deferrals to the plan if they satisfied the plan's minimum age requirement and 500 hours of service in three consecutive 12-month periods (for plan years that begin on or after **January 1, 2021**) or two consecutive 12-month periods (for plan years that begin on or after **January 1, 2025**). Since the Individual(k) plan is designed exclusively for owner-only businesses, if "less than full-time" non-owner employees meet this requirement the business would no longer be eligible for the Ascensus Individual(k) product.

Clients can save more...faster

In 2025, an Individual(k) plan allows your clients to defer up to \$23,500 of pretax income, plus make additional profit-sharing contributions based on self-employed earnings or W-2 compensation if taxed as a corporation.

This can translate to significantly higher savings potential over the years compared to a SIMPLE or SEP IRA. For example, SIMPLE IRAs cap deferrals at \$16,500 in 2025.

Comparison of Retirement Saving Potential²

Client's W-2 Compensation	Individual(k)	SIMPLE ³ IRA	SEP IRA
\$50,000	\$36,000	\$18,000	\$12,500
\$150,000	\$61,000	\$21,000	\$37,500
\$200,000	\$73,500	\$22,500	\$50,000

If the owner reaches age 50 or over by the end of the year, they may be eligible to make additional elective deferrals, called catch-up contributions, of \$7,500 (or \$11,250 aged 60-63) to an Individual(k) plan and \$3,500 (or \$5,250 aged 60-63) to a SIMPLE IRA plan.

² For illustrative purposes only; assumes W-2 compensation.

³ Assumes a 3% employer matching contribution on elective deferrals.

Plan features designed to meet the specific needs of an owner-only business.

Key Features	Daily Value
Recordkeeping and administration	●
Investment options	Open architecture
Contribution, loan, and distribution processing	●
Rollover contributions	●
ERISA/plan document services	●
IRS Form 5500 EZ	●
Onboarding support	●
Participant statements	Quarterly
Automated account access	Ascensus
Trust services	●
READYSAVE™ App	●

Ascensus Individual(k) pricing

	Daily Value ⁵
Optimized for	Designed for clients who prefer to hold assets at Ascensus while working with their advisor to build their own fund lineup.
Investment options	▪ Open architecture platform ▪ Up to 12 investment options ▪ Assets held at Ascensus
Pricing	
Implementation fee	\$125
Annual base fee	\$425 with 1 participant
	Plus \$150 annually for each additional participant
Annual custodial and trading fee	0.07% ⁴

Pricing is subject to change. Excludes investment expenses.

Ascensus combines award-winning service, technology, and expertise with a simplified plan design—helping you deliver more value to your clients.

 833-893-3233  copilotsales@ascensus.com  ascensus.com

⁴ Fee applicable for fee-based and level-commission plans will be deducted annually.

⁵ **For daily valued plans:** Ascensus may receive compensation from certain plan investment options (such as mutual funds) for services that Ascensus provides to those investment options, including processing the purchase and redemption of fund shares and participant-level fund recordkeeping. The compensation paid to Ascensus by those investment options is based either on a percentage of the average daily net asset value of shares invested in the fund, or on a fee per each participant that invests in the fund. This compensation is sometimes referred to as sub-transfer agency fees, shareholder service fees, revenue sharing, or other terms. The rate of compensation generally ranges from 0.05% to 0.35% (5 to 35 basis points) of average daily net asset value of shares invested in the fund, or \$2 to \$20 per participant that invests in the fund, although actual amounts received may differ depending on the investment options and plan services selected.

For fee-based and level-commission plans: Any plan investment option that does not pay to Ascensus annually at least 0.25% (25 basis points) of the average daily net asset value of shares invested in the investment option, Ascensus will debit from participants invested in that investment option a fee equal to the difference between the amount that the investment option pays to Ascensus and 0.25%. Ascensus will debit this fee quarterly. This fee will be capped at \$62.50 per participant per calendar quarter or a total of \$250 per participant per calendar year.

This material is for informational purposes only and is not intended to provide legal, tax, accounting, or investment advice. Consult with your own independent advisor for guidance on your specific issues or questions. This content reflects known information as of the date shown, but may be subject to change, and is not represented to be error-free.

Ascensus, LLC provides administrative and recordkeeping services. It is not a broker-dealer or an investment advisor and does not provide tax, legal, or accounting services. Ascensus® and the Ascensus logo are registered trademarks of Ascensus, LLC. Individual(k)™ and READYSAVE™ are trademarks of Ascensus, LLC. Copyright ©2025 Ascensus, LLC. All Rights Reserved. 2617450-RSB-XXXXXXX (09/2025)