



# An Individual(k)™ retirement solution designed specifically for owner-only businesses

### An Individual(k) is ideal for1:

- Owner-only businesses whose only employees are the owner or the owner and spouse.
- Partnerships whose only employees are partners or partners and spouse.
- C and S corporations where the corporation has only one shareholder and the only employees are the shareholder or shareholder and spouse.

#### How does an Individual(k) work?

- Just like traditional 401(k) plans, an Individual(k), also known in the industry as a Solo(k), allows you to decide how much to contribute as the employee *and* the employer:
  - » Employee contributions are typically deposited monthly
  - » Employer contributions are typically deposited just before tax filing
- Ascensus provides all documents to implement the plan, annual administration, and annual tax reporting.



In general, Individual(k) is for businesses without full-time employees. The plan may still be viable if employees are union workers, non-resident aliens, or under age 21. Long-term, part-time employees must be allowed to make salary deferrals to the plan if they satisfied the plan's minimum age requirement and 500 hours of service in three consecutive 12-month periods (for plan years that begin on or after January 1, 2021) or two consecutive 12-month periods (for plan years that begin on or after January 1, 2025). Since the Individual(k) plan is designed exclusively for owner-only businesses, if "less than full-time" non-owner employees meet this requirement the business would no longer be eligible for the Ascensus Individual(k) product.

#### Participants can save more...faster

In 2025, Individual(k) allows for deferrals of up to \$23,500 of pretax income plus additional profit-sharing contributions based on a percentage of self-employed earnings or W-2 compensation if taxed as a corporation. This can translate to significantly larger retirement savings over the years compared to a SIMPLE or SEP IRA. SIMPLE IRAs allow for deferrals up to \$16,500.

### **Comparison of Retirement Saving Potential**<sup>2</sup>

| Your W-2 Compensation | Individual(k) | SIMPLE <sup>3</sup> IRA | SEP IRA  |
|-----------------------|---------------|-------------------------|----------|
| \$50,000              | \$36,000      | \$18,000                | \$12,500 |
| \$150,000             | \$61,000      | \$21,000                | \$37,500 |
| \$200,000             | \$73,500      | \$22,500                | \$50,000 |

If the owner reaches age 50 or over by the end of the year, they may be eligible to make additional elective deferrals, called catch-up contributions, of \$7,500 (or \$11,250 aged 60-63) to an Individual(k) plan and \$3,500 (or \$5,250 aged 60-63) to a SIMPLE IRA plan.

#### Plan features designed to meet the specific needs of an owner-only business.

| Key Features                                    | Non-Daily Value (Balance Forward)                      |  |
|---|--|--|
| Recordkeeping and administration                | •  |  |
| Investment options                              | Account is opened through a broker-dealer              |  |
| Contribution, loan, and distribution processing | •  |  |
| Rollover contributions                          | •  |  |
| ERISA/plan document services                    | •  |  |
| IRS Form 5500 EZ                                | •  |  |
| Onboarding support                              | •  |  |
| Participant statements                          | Annual   |  |
| Automated account access                        | Broker-dealer  |  |
| Trust services                                  | Assets are held at a broker-dealer outside of Ascensus |  |

<sup>&</sup>lt;sup>2</sup> For illustrative purposes only; assumes W-2 compensation.

<sup>&</sup>lt;sup>3</sup> Assumes a 3% employer matching contribution on elective deferrals.

### Ascensus Individual(k) pricing

|                    | Non-Daily Value<br>(Balance Forward)   |  |
|--------------------|--|--|
| Optimized for      | Document and recordkeeping services completed by Ascensus with the assets held at your preferred broker-dealer or institution. |  |
| Investment options | <ul><li>Open an account through a broker-dealer</li><li>Assets held outside of Ascensus/self-directed brokerage</li></ul>      |  |
| Pricing            |  |  |
| Implementation fee | \$125  |  |
| Annual base fee    | \$425 with 1 participant   |  |
|                    | Plus \$150 annually for each additional participant <sup>4</sup>   |  |

Pricing is subject to change. Excludes investment expenses.

## Ascensus' award-winning service, technology, expertise, and the simple plan design of an Individual(k) makes offering a retirement solution an easy decision.



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<sup>&</sup>lt;sup>4</sup> Fee is also applicable for a participant with multiple accounts including Roth.