

# An automated 401(k) retirement plan solution designed for your small business clients



Ascensus offers two CoPilot 3(38) 401(k) retirement plans—traditional and Individual(k)™. Both are cost-effective and ease the investment and administrative burden of managing a 401(k) plan for you and your clients. Through a clear, skillfully selected 401(k) plan design, CoPilot leaves you more time to spend consulting, prospecting, and growing your business.

- Straightforward, transparent pricing
- Low cost investment menus
- Automatic enrollment and increases
- Plan Health Report with customizable metrics

## DESIGNED WITH YOU IN MIND

CoPilot is a fully bundled retirement service that offers:

- A fast sales cycle
- Traditional 401(k) and Individual(k) options for commission- and fee-based advisors
- A 3(38) investment manager that creates and monitors the plan lineups and model allocations
- No minimum requirements for plan assets or employee counts
- Savings alerts that monitor participant performance to proactively inform them of events that could impact their retirement



**Save time and improve outcomes**—CoPilot's online setup and enrollment can save your clients time on administration tasks. Payroll integration (available only on traditional 401(k) plans) helps to increase data accuracy.



**Manage risk**—With research-based plan tools and education backed by a team of support specialists, the CoPilot 401(k) is designed to make saving for retirement simpler and easier for you and your clients. CoPilot 401(k) plans offer investment fiduciary coverage<sup>1</sup> and services including professionally managed investment portfolios from Newport Group Consulting, a national 3(38) investment manager.

Fund lineup options include:

- Fee-based passive
- Commission-based 25 bps
- Fee-based hybrid
- Commission-based 50 bps



**Enhance financial wellness (available only on traditional 401(k) plans)**—CoPilot offers Financial Wellness, a holistic program created by Financial Finesse. It provides employees with free access to unbiased, personalized resources and guidance—including virtual financial coaching—to help them pursue financial well-being.



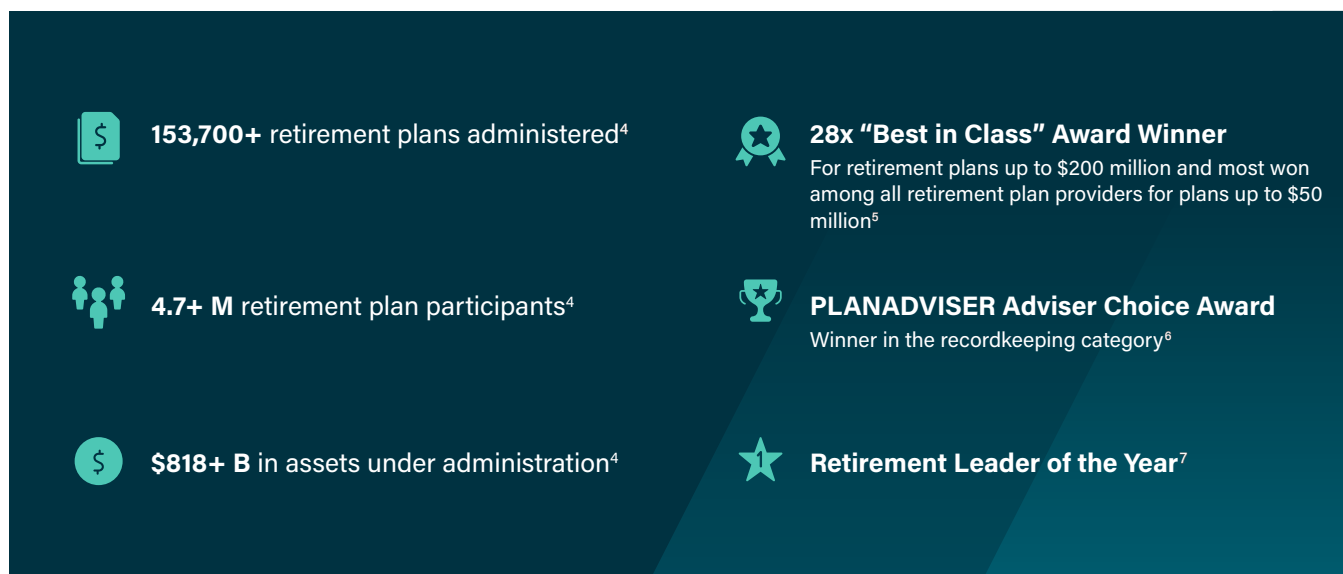
## A STREAMLINED, COST-EFFECTIVE SOLUTION

	CoPilot Traditional 401(k)	CoPilot Individual(k) <sup>™</sup>
<b>Optimized for</b>	Organizations that have non-owner employees	Owner-only organizations
<b>Investment options</b>	Professionally managed portfolios* and individual investments *Five investment allocation models (Income, Conservative, Moderate, Growth, and Aggressive)	
<b>Pricing</b>		
<b>Employer</b>		
Implementation fee (one time)	\$500	\$100
Base fee	\$125/month	\$365/annually (includes one participant)
<b>Employee</b>		
Recordkeeping fee	\$4 per participant/month	\$48 per additional participant/year
Annual custodial and trading fee <sup>2</sup>	0.07%	0.07%
Annual investment fiduciary fee <sup>2</sup>	0.25%	0.25%

Pricing is subject to change. Excludes investment expenses.

## A PARTNER YOU CAN TRUST

Ascensus is the largest independent recordkeeping services provider, third-party administrator, and government savings facilitator in the United States.<sup>3</sup>



<sup>1</sup> Investment fiduciary services are offered through Newport Group Consulting, LLC, an SEC registered investment adviser.

<sup>2</sup> Fees are shown in annual terms but are deducted monthly.

<sup>3</sup> Cerulli Associates. *The Cerulli Report: U.S. Retirement Markets 2023*. December 2023.


<sup>4</sup> As of June 30, 2024.


<sup>5</sup> PLANSponsor. 2023 Defined Contribution (DC) Survey. February 2024.

<sup>6</sup> PLANADVISER. 2023 Retirement Plan Adviser Survey. March 2024.

<sup>7</sup> With Intelligence. With Intelligence Mutual Fund & ETF Awards. June 2024.

**Ascensus' award-winning service, technology, expertise, and the simple plan design of a CoPilot 401(k) makes offering your employees a retirement solution an easy decision.**

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